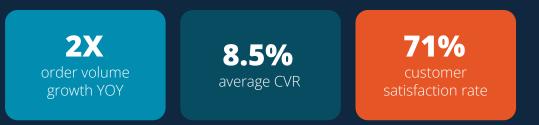
# WINE INSIDERS CASE STUDY

"Nift helps orchestrate offers with what works best for their customers, and it's become one of the most important tools we've used with an average conversion rate of over 10%." — Louis Amoroso, CEO of Full Glass Wine Co.



- **2x'd order volume** between 2022 and 2023.
- Generated consistent CVRs of at least 8.5%+ over the last 32 months, due in large part to a Nift recommended and co-designed landing page that thread cohesive language throughout the funnel.
- Unit economics at or below the CPA target MOM.

## Nift Accounts For 25% of Customer Acquisition Within 3 Months

# 



### \$100 Gift Certificate

### Wine Insiders

Voted Wine Enthusiast Magazine's #1 Online Wine Store for 2022, Wine Insiders changes the way you buy wine. We make it easy to find award

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